



# EscapeCloud

## Cloud Dependency & Exit Risk Assessment

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Enable your clients to plan cloud exit strategies  
with confidence.



# Why Cloud Exit is Becoming Critical



## Regulatory pressure

increasing across the EU and UK (e.g. DORA), requiring demonstrable exit readiness.



## Vendor lock-in risks

limit flexibility and create long-term dependency on cloud providers.



## Cost unpredictability

makes cloud spend difficult to control and forecast.



## Demand is rising

as financial institutions seek structured exit strategies.

## From Dependency to Exit Risk



### Regulation

Evolving regulations require demonstrable cloud exit readiness and resilience.



### Lock-in

Architectural and contractual dependencies limit flexibility and choice.



### Exit Risk

Limited exit options increase operational and strategic risk.



### Cost

Reduced flexibility and higher risk lead to increased total cost.

## What We Provide

A self-hosted platform to run end-to-end cloud exit readiness assessments.

1



### Cloud Assessment & Inventory

Discover and map cloud assets, services, and dependencies across your environment.



2



### Risk & Dependency Analysis

Identify critical dependencies, assess risks and align findings with regulatory expectations.



3



### Exit Strategy & Reporting

Generate executive summaries and exit readiness reports for internal and external audits.

Enable your clients to understand dependencies, reduce risk and plan cloud exit with confidence.

# Why Partner with EscapeCloud

Deliver greater value to your clients - and grow your business with EscapeCloud.



## Value for Partners



### New revenue opportunities

Expand your service portfolio with high-demand cloud exit assessment and advisory.



### Differentiation in the market

Stand out in RFPs and deliver a unique capability that competitors don't offer.



### Faster delivery, lower effort

Automated assessments and insights reduce manual effort and accelerate project delivery.



### Access to specialist expertise

Leverage our deep domain knowledge in cloud exit, risk, and regulated industries.



## Value for Your Clients



### Regulatory readiness

Demonstrate exit readiness and meet regulatory expectations (e.g., DORA, EU, UK).



### Reduced vendor lock-in

Gain visibility and control over dependencies and critical services.



### Cost transparency

Understand true costs and reduce the risk of unpredictable cloud spending.



### Strategic flexibility

Make informed decisions and maintain the freedom to choose your path.

## How We Work Together

Flexible partnership models to fit your business and go-to-market approach.



### Referral Partner

Refer opportunities to us and earn attractive referral fees.

**Simple. Low commitment.**

**High value.**



### Implementation Partner

Deliver EscapeCloud assessments as part of your projects.

**Expand your capabilities and**

**increase project value.**



### Advisory / Consulting Partner

Co-deliver advisory services and help clients build exit readiness.

**Deepen client relationships. Drive**

**strategic impact.**



### White-label and co-branded options available.

We provide the platform - you deliver the value under your brand.



### Start Your Partnership with EscapeCloud

Join our partner network and help your clients navigate cloud exit with confidence.



partners@escapecloud.io



escapecloud.io/partners